

# Organic Fresh Produce Virtual B2B Event

5 – 16 JULY 2021



DISCOVER THE ORGANIC FRESH PRODUCE  
POTENTIAL OF DEVELOPING AND  
EMERGING COUNTRIES!

IPD presents selected exporters from  
Côte d'Ivoire, Ecuador, Egypt,  
Peru and Ukraine.

MEET NEW SUPPLIERS VIRTUALLY.

Register now!



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# Import Promotion Desk (IPD) – Cost- and risk-optimised sourcing from new markets

The Virtual B2B Event “Organic Fresh Produce” is the best opportunity for importers to get to know new, reliable trading partners from the organic sector.

IPD presents 8 selected companies from Côte d'Ivoire, Ecuador, Egypt, Peru and Ukraine offering a diverse range of organic fruits and vegetables.

IPD is the German initiative for import promotion that connects European importers with these carefully evaluated exporters.

Our goal is the sustainable and well-structured import promotion of special products from selected developing countries and emerging markets – under compliance with high quality, social and environmental standards.

We introduce exporters from our partner countries to the EU market and assist them in setting up trading relations. For European importers we open up new supply markets in the partner countries and support them in the complex purchasing process.

## **Reduce your initiation, negotiation and control costs with IPD.**

We have the contacts, information and communication channels to your new suppliers.

Our services for you are **neutral and free of charge.**

All IPD companies were carefully selected and then readied by IPD to commence export to the European market. On the following pages you will find detailed information about our exporters.

We establish direct contact to these new suppliers and organise online b2b meetings!

## **Get in touch with us!**

IPD is an initiative of the Federation of German Wholesale, Foreign Trade and Services (BGA) and sequa, the development organisation and partner of German business. We are funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

More information about IPD and our individual services at [www.importpromotiondesk.de](http://www.importpromotiondesk.de)

## YOUR IPD TEAM



### THOMAS DERSTADT

IPD Expert Sourcing + Markets  
**(Côte d'Ivoire)**  
Phone: + 49 (0) 228 909 0081 82  
[derstadt@importpromotiondesk.de](mailto:derstadt@importpromotiondesk.de)



### LINDA MENSE

IPD Expert Sourcing + Markets  
**(Egypt, Peru, Ukraine)**  
Phone: + 49 (0) 30 590 099 564  
[mense@importpromotiondesk.de](mailto:mense@importpromotiondesk.de)



### DANIEL OPPERMANN

IPD Expert Sourcing + Markets  
**(Ecuador)**  
Phone: + 49 (0) 30 590 099 575  
[oppermann@importpromotiondesk.de](mailto:oppermann@importpromotiondesk.de)



### TORSTEN PIECHA

External IPD Consultant  
**(all countries)**  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



### IMPORT PROMOTION DESK (IPD)

c/o sequa gGmbH  
Alexanderstraße 10  
D-53111 Bonn  
Germany

Phone: + 49 (0) 228 909 0081-0  
[info@importpromotiondesk.de](mailto:info@importpromotiondesk.de)  
[www.importpromotiondesk.de](http://www.importpromotiondesk.de)

# IPD Partners

IPD works with a network of international organisations in Europe and the partner countries. Thus we efficiently pool information and know-how.

This enables us to link existing import and export promotion measures and carry out their strategic further development. Our partnerships always make it possible for us to match all services of IPD to the needs of importers and exporters exactly and then carry out our services optimally at any place.

Ecuador



**CORPEI**  
TU NEGOCIO AL MUNDO

**CORPEI, ECUADOR**

[www.corpei.org](http://www.corpei.org)



**PRO ECUADOR**  
*Business without borders*

**PROECUADOR, ECUADOR**

[www.proecuador.gob.ec](http://www.proecuador.gob.ec)

Peru



**COMISIÓN DE PROMOCIÓN  
DEL PERÚ PARA LA EXPORTACIÓN  
Y EL TURISMO, PERU**

[www.promperu.gob.pe](http://www.promperu.gob.pe)

# IPD Partners

Ukraine



**EXPORT PROMOTION  
OFFICE OF UKRAINE**  
STATE INSTITUTION

**EPO-EXPORT PROMOTION OFFICE  
OF UKRAINE**

[www.epo.org.ua/en](http://www.epo.org.ua/en)

Egypt



المجلس التصديري للحاصلات الزراعية  
AGRICULTURAL EXPORT COUNCIL

**AGRICULTURAL EXPORT COUNCIL  
(AEC), EGYPT**

[www.aeegypt.com](http://www.aeegypt.com)

Côte d'Ivoire



**CHAMBRE DE COMMERCE &  
D'INDUSTRIE DE CÔTE D'IVOIRE,  
CÔTE D'IVOIRE**

[www.cci.ci/3.0](http://www.cci.ci/3.0)

# Ivoire Ecosol (Ivesol) & Scopaci-Scoops



Created in 2018 in Côte d'Ivoire, Ivesol's primary objective is to promote organic farming in a context of rational management of soil and water. With great experience in the agricultural world and export systems of exotic fruits by plane and boat from Abidjan, Ivesol aims at developing ecological solutions of soil management, together with European technical and financial partners. This will improve the living conditions of the producing population and support the delivery of fresh organic fruit produced and packaged according to the international standards in force.



The company's short-term vision is to reduce the poverty in the rural world by enhancing the quality of the products and obtain fair prices on the world market. To achieve this, Ivesol works in close collaboration with a hundred small farmers who are supervised and grouped into agricultural cooperatives such as Scopaci-Scoops and IMS FRUITS.



## PRODUCTS & QUANTITIES PER YEAR

+ Pineapples / 3,000t

## GROWING REGION

+ Bonoua

## CERTIFICATIONS

+ GLOBALG.A.P.

+ GRASP

+ ORGANIC EU

## ADDRESS

Ivoire Ecosol (Ivesol) &  
Scopaci-Scoops  
Abidjan-Plateau-Centre  
Commercial Bandama-Box 5  
18 BP 199 Abidjan 18  
Côte d'Ivoire

[www.ivoireecosol.ci](http://www.ivoireecosol.ci)

## CONTACT

Mr. Mamadou Diarra  
Manager Ivesol  
Phone: + 225 076 592 17 DL  
Phone: + 225 593 056 99  
[mdiarra@ivoireecosol.ci](mailto:mdiarra@ivoireecosol.ci)  
[diarramadouss@yahoo.fr](mailto:diarramadouss@yahoo.fr)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



CÔTE D'IVOIRE

# Latbio



Latbio° is the only biodynamic certified farm in Ecuador, with the endorsement of the Demeter certification. Latbio° is a coalition of multi-generational organic and regenerative farmers that formed a company to export fresh and processed fruit keeping the well-being and prosperity of producers in mind.

Latbio° promotes healthy food and fair trade with their products and principally our producers. They have been commercializing banana for the last fifteen years. With the desire to innovate and remain at the forefront of the market, Latbio° harvests Cavendish variety. The farm fulfils all technical and environmental requirements to offer a product of the finest quality to the international market.



## PRODUCTS & QUANTITIES

- + Demeter bananas 40t / weekly 2 FCL
- + Organic bananas 200t / weekly 10 FCL
- + Organic + fairtrade bananas 200t / weekly 10 FCL
- + Puree low acid 100 % bananas Demeter 500t /year
- + Flakes banana Demeter 100t / year
- + Powder banana Demeter 100t / year

## CERTIFICATIONS

- + ORGANIC (EU, US)
- + FAIRTRADE
- + DEMETER
- + GLOBALG.A.P.

## GROWING REGION

- + Vinces, Los Rios



## ADDRESS

Latbio S.A.  
Bolívar y 9 de Mayo,  
Pasaje – El Oro  
Ecuador  
[www.latbio.com.ec](http://www.latbio.com.ec)

## CONTACT

Mr. Lenin Erazo  
General Manager  
Phone: + 59 39 84 74 96 53  
[lenin.erazo@latbio.com.ec](mailto:lenin.erazo@latbio.com.ec)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



ECUADOR



# Sula



Sula is a tropical fruit export company in Ecuador. The main products are bananas, baby bananas, red bananas and plantains. The company exports every week of the year: 52 weeks. Sula is focused on sustainability. The export programs are environmentally friendly and fair to the communities. Sula carries out programs focused on health and education for small grower families, implements measures to reduce water consumption during the processing of the product, and increases soil biodiversity by organic agricultural practices. The commitment to people and the environment is reflected in its Fairtrade and organic certifications.



By challenging but also offering training and support to its producers, Sula satisfies customer demand for high quality products while at the same time continuously improving the operation. The current markets are Europe and USA.

## PRODUCTS & QUANTITIES PER WEEK

- + Conventional bananas / 5 containers
- + Organic bananas / 4 containers
- + Fairtrade bananas / 3 containers
- + Organic fairtrade bananas / 2 containers
- + Baby & red bananas / 1 container
- + Plantains / 2 containers

## CERTIFICATIONS

- + ORGANIC (EU, USDA)
- + GLOBALG.A.P.
- + FAIRTRADE

## GROWING REGION

- + Guayas
- + Los Rios



## ADDRESS

SULA  
Vereda del Rio C5  
Guayaquil  
Ecuador  
[www.sula.ec](http://www.sula.ec)

## CONTACT

Mr. Oliver Vasquez  
Managing Director  
Phone: + 593 989 051 906  
[ovasquez@sula.ec](mailto:ovasquez@sula.ec)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



ECUADOR

# Al Hoda



Al Hoda Co. was established in 1980 specializing in growing, packing and marketing of fresh fruit and vegetables, supplying European markets. In 1998 Al Hoda Organic Farm was established on an area of 700 Hectares with a very advanced packing station inside the farm. The company complies with the latest food safety standards, social and organic regulations and is BRC certified.

Al Hoda's main organic crops are spring onion, green beans and peas. Other crops can be planted according to the customer's demand. The farm is committed to growing highest quality produce with a philosophy of adhering to the highest morals and business ethics in dealing with customers, employees, as well as, social and environmental services to their community.

## PRODUCTS & QUANTITIES PER YEAR

- + Spring onions / 10 M bunch
- + Green beans / 200-300t
- + Mange tout peas / 200-300t
- + Sugar snap peas / 50-100t
- + Chillis / 50-60t
- + Lemons / 400-600t
- + Mangoes / 500-700t

## CERTIFICATIONS

- + ORGANIC EU
- + GLOBALG.A.P.
- + BRC
- + SEDEX

## GROWING REGION

- + Ismailia

## ADDRESS

Al Hoda  
12 Mohamed Hassan al  
Gamal street , Abass al Akad Street  
Nasr City, Cairo,  
Egypt  
[www.alhoda@alhoda.com.eg](mailto:www.alhoda@alhoda.com.eg)

## CONTACT

Mr. Khaled El Sheikh  
Managing Director  
Phone: + 20 100 700 11 02  
[alhoda@alhoda.com.eg](mailto:alhoda@alhoda.com.eg)

Ms. Heba Khair El Din  
Commercial Manager  
Phone: + 20 100 043 30 00  
[Alhoda.organic@gmail.com](mailto:Alhoda.organic@gmail.com)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



EGYPT

# Bastet Farm



Bastet Organic Farm was founded in 2018 by Eng. Marwa Elatky and has grown significantly with the support of her family and experienced team of employees, serving their customers with the highest-quality organic certified produce.

Bastet Farms customers range from supermarkets to packaging companies and wholesalers to industrial peeling companies by reaching not only the Middle East but the entire world.

The logistical processes are arranged by experts and guarantee a punctual delivery to the customers. Bastet Farms ensures that documentation is handled and processed on time.



## PRODUCTS & QUANTITIES PER YEAR      CERTIFICATIONS

- + Organic yellow onions / 400-600t
  - + Organic red onions / 500t
- + ORGANIC EU

## GROWING REGION

- + El Minya



### ADDRESS

Bastet Farm  
Assuit West Desert Road ,  
Abu Qurqas,  
El Minya,  
Egypt  
[www.bastetfarm.com](http://www.bastetfarm.com)

### CONTACT

Mr. Marwa El Atiky  
Managing Director  
Phone: + 20 111 666 484 8  
[Marwa@bastetfarm.com](mailto:Marwa@bastetfarm.com)

Mr. Mohamed Saad  
Business Development & Export  
Manager  
Phone: + 20 10 111 44 929  
[m.bd@bastetfarm.com](mailto:m.bd@bastetfarm.com)

### IPD CONTACT

For more information on the company  
please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



EGYPT

# Tropic-X



Tropic-X owns organic farms in the Peruvian jungle, including one of the biggest organic specialty coffee farms in the country. Tropic-X also has its own farm and processing and packing plant, authorized and certified by SENASA, the national agricultural health service.

Besides producing high value crops, Tropic-X's work model has amongst its main pillars the development of agricultural technology. Focusing on sharing it with smallholder farmers to reduce the yield gap and contribute to the empowerment and development of associated farming communities. Organic ginger and turmeric are one of its many fresh produce operations. Their production is growing due to its increasing global demand.

## PRODUCTS & QUANTITIES PER YEAR

- + Ginger / 1,000 t
- + Turmeric / 200 t

## GROWING REGION

- + Satipo, Selva Central

## CERTIFICATIONS

- + ORGANIC EU
- + USDA ORGANIC
- + GLOBALG.A.P
- + FAIRTRADE
- + GRASP
- + CHILD LABOR FREE

## ADDRESS

Tropic-X S.A.C.  
Carretera Marginal km 3  
Satipo – Rio Negro,  
Peru

[www.shared-x.com](http://www.shared-x.com)

## CONTACT

Mr. Marco Salas Cueva  
General Manager  
Phone: +51 949 620 606  
[msalas@tropic-x.com](mailto:msalas@tropic-x.com)

Mr. Edgardo Popolizio Carrion  
Phone: +51 997 187 818  
[epopolizio@tropic-x.com](mailto:epopolizio@tropic-x.com)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



PERU

# Vancard Perú



Vancard Perú was founded in 2019 to improve the economic conditions of farmers in the Central Forest of Peru. They are committed to generate added value and to promote the industrialization of agricultural products for export. Vancard continually strives to establish high standards in the areas of traceability, food safety, organic supervision and well-being for our workers.



The company grows, processes, sells and exports high quality organic products from their own fields and agricultural communities who they work with and who are their strategic partners. The company consists of producers with experience in the production of Ginger and Turmeric; and a staff of professionals specialized in agro-export and quality systems to generate its sustainability. Vancard Perú is proud to operate in an ethical way that supports local farmers and improves the quality of life for surrounding communities while remaining committed to environmental responsibility.



## PRODUCTS & QUANTITIES PER YEAR

- + Fresh ginger / 1,400- 1,600t
- + Fresh turmeric / 600- 800t
- + Annatto / 120- 140t
- + Baby bananas / 120- 140t

## CERTIFICATIONS

- + ORGANIC (EU, USDA)
- + GLOBALG.A.P.
- + GRASP

## GROWING REGION

- + Pichanaqui, Junín
- + Satipo
- + Rio Negro

## ADDRESS

Vancard Perú S.A.C.  
Av. Industrial Mz A Lote 08  
Asociación Los Cedros |  
Pichanaqui – Junín  
Perú

[www.vancardperu.com](http://www.vancardperu.com)

## CONTACT

Ms. Sofia Del Río  
Commercial Manager  
Phone: + 49 157 314 74876  
Phone: + 51 945 693 112  
[sdelrio@vancardperu.com](mailto:sdelrio@vancardperu.com)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



PERU

# AMC Yahidky / TM Bigblue



"BigBlue" is a trademark of AMC Yahidky. The organic blueberry farm was established in 2016 in Kyiv, Ukraine. AMC Yahidky is a blueberry grower, certified according to organic standard and holds the GLOBALG.A.P. certificate.

During the last five years, AMC Yahidky prepared the soil in 100% organic way to create the best environment for the plants and product of exceptional smooth flavour and quality. The company's vision and main target is to create high quality 100% organic blueberries using the best international practices of growing berries – additionally to complying with high standards of social standards and manufacturing infrastructure on the farm.



## PRODUCTS & QUANTITIES PER YEAR

+ Blueberries / 250t

## GROWING REGION

+ Khmelna Village,  
Kyiv Region

## CERTIFICATIONS

+ EU ORGANIC

+ GRASP

+ GLOBALG.A.P



## ADDRESS

AMC Yahidky  
25 Novomosytska Street,  
Office 2,  
Kyiv 04074  
Ukraine  
Phone: + 38 067 673 2299  
[bigblueorganic@gmail.com](mailto:bigblueorganic@gmail.com)  
[www.bigblue.com.ua](http://www.bigblue.com.ua)

## CONTACT

Mr. Oleh Naumenko  
Managing Director  
Phone: + 38 067 673 2299  
[6732299@gmail.com](mailto:6732299@gmail.com)

Mr. Alexey Prokopchik  
Phone: + 38 096 660 1548  
[alexey.prokopchik@gmail.com](mailto:alexey.prokopchik@gmail.com)

## IPD CONTACT

For more information on the company please contact Torsten Piecha  
External IPD Consultant  
Mobile: + 49 (0) 170 571 4731  
[piecha@importpromotiondesk.de](mailto:piecha@importpromotiondesk.de)



UKRAINE

To apply for the event,  
please, fill in your data and  
availabilities and we will prepare an  
individual meeting schedule for you



# Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Apples	Fuji / Gala / Golden delicious	UA	■	■	■	■	■	■	■	■	■	■	■	■
	Red Chief / Red Jonaprince	UA	■	■	■	■	■	■	■	■	■	■	■	■
Avocado	Hass	CO	■	■	■	■	■	■	■	■	■	■	■	■
		PE					■	■	■					
Banana	Cavendish	CO, EC, PE	■	■	■	■	■	■	■	■	■	■	■	■
Blueberries		UA						■	■	■	■			
Grapes	Arra 15 / Arra 32	CO	■	■									■	■
	Black / Red globe	EG					■	■	■	■	■			
	Crimson / Red globe	CO	■	■										■
	Green, red & white seedless	EG					■	■	■	■	■			
Table grapes	ET											■	■	■
Guanabana		EC	■	■	■				■	■	■	■	■	■
Guava		EG	■	■	■	■	■	■	■	■	■	■	■	■
Lemon		EG	■	■	■	■							■	■
Lime	Key	PE	■	■	■	■	■	■	■	■	■	■	■	■
	Sutil	PE	■	■	■	■	■	■	■	■	■	■	■	■
	Tahiti	CO, PE	■	■	■	■	■	■	■	■	■	■	■	■
Mandarin		EG	■	■	■	■	■	■	■	■	■	■	■	■
	Murcott	PE						■	■	■	■			
	Satsuma	PE			■	■	■	■						

CO Colombia  
 EC Ecuador  
 EG Egypt

ET Ethiopia  
 GH Ghana  
 PE Peru

UA Ukraine

■ High season  
 ■ Low season  
 ■ Products in organic quality



# Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Mango	Ataulfo	EC									■	■	■	
	Edward	PE										■	■	■
	Keitt	CI					■	■	■					
		CO	■	■	■	■	■	■	■	■	■	■	■	■
		EC											■	■
		EG							■	■	■	■	■	■
		GH				■	■	■						
	Kent	CI				■	■	■						
		CO				■	■							
		EC									■	■	■	■
		EG							■	■	■	■	■	■
		GH	■	■		■	■	■					■	■
		PE	■	■										■
		Naomi	EG							■	■	■	■	■
	Tommy Atkins	CO	■	■	■	■	■	■	■	■	■	■	■	
Mangosteen		CO	■	■	■	■	■	■	■	■	■		■	
Melon	Charentais / Watermelon	EG					■	■	■	■				
Mini bananas	Nativa	PE				■	■	■	■	■				
Muskmelon	Cantaloupe-Melone	UA							■	■	■			
	Galia	UA							■	■	■			
Nectarine		UA						■	■	■	■			
Oranges	Naval / Valencia	EG	■	■	■	■	■	■	■	■	■	■	■	
Papaya	Famosa / Maradol	CO	■	■	■	■	■	■	■	■	■	■	■	
	Hawaii / Solo	EC	■	■	■	■	■	■	■	■	■	■	■	
	Solo	GH	■	■	■	■	■			■	■	■	■	
	Taiung	CO	■	■	■	■	■	■	■	■	■	■	■	
		EC	■	■	■	■	■	■	■	■	■	■	■	
Passion fruit	Granadilla	EC	■	■	■	■	■	■	■	■	■	■	■	
		PE						■	■	■	■	■	■	
	Gulupa	CO	■	■	■	■	■	■	■	■	■	■	■	
	Maracuya	EC	■	■	■	■	■	■	■	■	■	■	■	
	Tumbo	PE							■	■	■	■	■	

CO Colombia  
EC Ecuador  
EG Egypt

ET Ethiopia  
GH Ghana  
PE Peru

UA Ukraine

■ High season  
■ Low season  
■ Products in organic quality

# Seasonal Calendar: Fruits

FRUITS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Peach		EG							■	■	■			
		UA						■	■	■	■			
Physalis	Diff. varieties	CO	■	■	■	■	■	■	■	■	■	■	■	■
		EC	■	■	■	■	■	■	■	■	■	■	■	■
Pineapple	Golden	PE	■	■	■						■	■	■	■
	MD2	EC, GH	■	■	■	■	■	■	■	■	■	■	■	■
		CO	■	■	■	■	■	■	■	■	■	■	■	■
		PE	■	■	■						■	■	■	■
	Smooth Cayenne	GH	■	■	■	■	■	■	■	■	■	■	■	■
	Sugar Loaf	GH	■	■	■	■	■	■	■	■	■	■	■	■
Pitahaya	Yellow variety	CO, EC	■	■	■	■	■	■	■	■	■	■	■	■
	Red variety	EC	■	■	■	■	■	■	■	■	■	■	■	■
Plums		UA							■	■	■			
Pomegranate	F116	EG								■	■	■		
	Wonderful	EG								■	■	■		
		PE		■	■	■	■	■						
Strawberries	Albion / Cabrillo	ET	■	■	■	■	■	■	■	■	■	■	■	■
	Monterey / San Andries	ET	■	■	■	■	■	■	■	■	■	■	■	■
		CO	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■									■	■
		UA							■	■	■	■	■	
Watermelon		UA							■	■	■			

CO Colombia  
EC Ecuador  
EG Egypt

ET Ethiopia  
GH Ghana  
PE Peru

UA Ukraine

■ High season  
■ Low season  
■ Products in organic quality

# Seasonal Calendar: Vegetables

VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Asparagus		EC	■	■	■	■	■	■	■	■	■	■	■	■
		EG		■	■	■	■	■	■	■				
Baby Eggplant		EG	■	■	■	■	■	■	■	■	■	■	■	■
Beetroot		UA									■	■	■	■
Bell pepper	Red, yellow, green, orange	EG	■	■	■									■
		ET	■				■	■	■	■	■	■	■	■
		UA						■	■	■	■			
Broccoli	Multicoloured	EG	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■	■	■	■	■	■	■	■	■
Cabbage		EG	■	■	■	■	■	■	■	■	■	■	■	■
		ET	■				■	■	■	■	■	■	■	■
Carrots		UA			■	■	■	■	■					■
Cauliflower		EG	■	■	■									■
		ET	■											■
Chili		PE	■	■						■	■	■	■	■
	Africa birds eye	ET					■	■	■	■	■	■	■	■
	Chilli pepper	GH	■	■	■	■	■	■	■	■	■	■	■	■
	Chili pepper (red, green, yellow)	EG		■	■	■	■	■	■	■	■	■	■	■
	Ethiopian Carria / Habanero	ET					■	■	■	■	■	■	■	■
	Hot pepper	EG	■	■	■							■	■	■
	Jalapeno	ET					■	■	■	■	■	■		
Courgette		EG	■	■	■	■	■	■	■	■	■	■	■	■
Cucumber		EG	■	■	■	■	■	■	■	■	■	■	■	■
Eggplant		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh garlic		EG		■	■	■	■							
Fresh Turmeric		PE	■	■	■	■	■	■	■	■	■	■	■	■
Garlic		PE	■	■	■					■	■	■	■	■
Ginger		CO, PE	■	■	■	■	■	■	■	■	■	■	■	■
Green beans		EG	■	■	■	■	■	■				■	■	■
Green Beans		ET	■						■	■	■	■	■	■
Green Onion		EG	■	■	■							■	■	■

CO Colombia  
EC Ecuador  
EG Egypt

ET Ethiopia  
GH Ghana  
PE Peru

UA Ukraine

■ High season  
■ Low season  
■ Products in organic quality

# Seasonal Calendar: Vegetables

VEGETABLES	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Green Onion		EG	■	■	■							■	■	■
Iceberg lettuce		EG	■	■	■	■	■						■	■
Okra		EG	■	■	■	■	■	■	■	■	■	■	■	■
		GH	■	■	■	■	■	■	■	■	■	■	■	■
Onions		ET			■	■	■	■	■	■	■	■	■	■
	Red, white, yellow variety	EG			■	■	■							
	White	PE	■	■	■	■	■	■	■	■	■	■	■	■
Paprika		UA							■	■				
		PE	■	■							■	■	■	■
Peas	Sugar snap / Mangetout	EG	■	■	■									■
	Snow peas / Sugar snap	ET	■	■	■	■	■					■	■	■
Potatoes		EG	■	■	■	■	■	■	■					■
		UA								■	■	■		
Pumpkin		EG	■	■	■	■	■	■	■	■	■	■	■	■
	Hokkaido	UA								■	■	■	■	■
Spinach		EG	■	■	■	■	■	■	■	■	■	■	■	■
Spring Onion		EG	■	■	■							■	■	■
Sugar Snap Pea	Mangetout	EG	■	■	■								■	■
Sweet potato	Batatas	UA									■	■	■	
	Orange-fleshed varieties	GH	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■	■	■	■	■	■	■	■	■	■
Tomato		PE	■	■	■	■	■	■	■	■	■	■	■	■
	Cherry	EG	■	■	■	■	■	■	■	■	■	■	■	■
		EG, ET	■	■	■	■	■	■	■	■	■	■	■	■
Yam		UA							■	■	■	■		
		CO, EC	■	■	■	■	■	■	■	■	■	■	■	■
	Puna	GH	■	■				■	■	■	■	■	■	■
	White	GH	■	■	■	■	■					■	■	
Mushrooms	Shitake / Enoki / Eryngii	UA	■	■	■	■	■	■	■	■	■	■	■	■

CO Colombia  
EC Ecuador  
EG Egypt

ET Ethiopia  
GH Ghana  
PE Peru

UA Ukraine

■ High season  
■ Low season  
■ Products in organic quality

# Seasonal Calendar: Herbs

HERBS	VARIETY/TYPE	PARTNER COUNTRY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Basil		CO	■	■	■	■	■	■	■	■	■	■	■	■
		EC, ET	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■										■
Chives		EC, ET	■	■	■	■	■	■	■	■	■	■	■	■
		EG	■	■	■								■	■
Estragon		CO	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Coriander		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Dill		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Parsley		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Rosemary		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Sage		EG	■	■	■	■	■	■	■	■	■	■	■	■
Fresh Thyme		EG	■	■	■	■	■	■	■	■	■	■	■	■
Ginger		EG	■	■	■	■								
Mint		CO	■	■	■	■	■	■	■	■	■	■	■	■
	Peppermint / Spearmint	EG	■	■	■	■	■	■	■	■	■	■	■	■
Rosemary		CO	■	■	■	■	■	■	■	■	■	■	■	■
Sage		CO	■	■	■	■	■	■	■	■	■	■	■	■
Thyme		CO	■	■	■	■	■	■	■	■	■	■	■	■

CO Colombia  
 EC Ecuador  
 EG Egypt

ET Ethiopia  
 GH Ghana  
 PE Peru

UA Ukraine

■ High season  
 ■ Low season  
 ■ Products in organic quality

**IMPORT PROMOTION DESK (IPD)**

c/o sequa gGmbH  
Alexanderstraße 10  
D-53111 Bonn  
Germany  
Phone + 49 (0) 228 909 0081-0  
[info@importpromotiondesk.de](mailto:info@importpromotiondesk.de)  
[www.importpromotiondesk.de](http://www.importpromotiondesk.de)



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